

C-231

**Minutes of Pre-Bid Meeting on Supply, Commissioning, and Maintenance of Tractor Pulled Beach  
Cleaning Equipment for selected Beaches in Maharashtra**

**1. Brief about the meeting**

Date: 26-Feb-2024

Day: Monday

Time: 3:00 PM – 4.00 PM

Place: 4<sup>th</sup> Floor, Maharashtra Pollution Control Board, Kalpataru Point, Sion Circle, Sion, Mumbai-400 022

Type of meeting: Both online and offline

**2. Agenda**

Pre-Bid Meeting for Supply, Commissioning, and Maintenance of Tractor Pulled Beach Cleaning Equipment for selected Beaches in Maharashtra. The meeting was attended by following personnel/company:

#	Name	Designation and Organization
1.	Shri V. M Motghare	JD- APC, MPCB
2.	Shri. J. B. Sangewar	JD- WPC, MPCB
3.	Shri. N. N. Gurav	AST, MPCB
4.	Shri. Vishwajeet Thakur	PSO, MPCB
5.	Shri. Shankar Waghmare	RO-BMW, MPCB
6.	Shri. Dinesh Sonawane	SO, MPCB
7.	Shri. Moqtik Bawase	GM, ARAI - joined online
8.	Shri. Saptarshi Das	Consultant, KPMG
<b>Bidders</b>		
9.	Shri. Ravi Gupta	Representative, Ram Engineering
10.	Shri. Nitin	Representative, Rakshit Infra
11.	Shri. Aumkar Phatak	Representative, Pamtec Enviro Systems
12.	-	Representative, Anthony Motors Pvt. Ltd.

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### 3. Key Points Discussed

The following queries sent by the bidders were discussed:

Sr. No.	RFP Page No	RFP Clause No	Description in RFP	Clarification Sought	Justification	MPCB's response
1	Pg. No. 45	Section II: Scope of Work, 5. Scope of Work, 5.8. Project Period & Deliverables	Deliverables Supply of Equipment at respective sites as intimated by MPCB Project Timelines- Within FOUR (4) months from the date of issue of Letter of Intent / Award	Deliverables Supply of Equipment at respective sites as intimated by MPCB Project Timelines- Within SIX (6) months from the date of issue of Letter of Intent / Award	The Quantity of the Requirement is 14 Nos. which needs the Lead Time of 3 Months for the Manufacturing/ Production. Also, Shipment Requires Couple of Months for Freight Forwarding and Custom Clearance.	No change
2	Pg. No. 26	Section I: Instruction to Bidders, 3.28. payment terms	Upon completion of the deliveries of all the equipment at respective sites, MPCB will release an amount equivalent to 70% of the Machine and equipment cost, including associated GST.	Upon completion of the deliveries of all the equipment at respective sites, MPCB will release an amount equivalent to 85% of the Machine and equipment cost, including associated GST. Next, upon issuance of CoOP certificate to the Successful Bidder, MPCB will release further amount equivalent to 15% of the equipment cost, including GST	The Quantity of the Requirement is 14 Nos. which needs the High Capital Cost of Investments. Also, The Time Difference in Days for the Delivery and CoOP of the Machine is not much. So, request you to Kindly Club the Two Milestones of the Payment Terms and Release 85% of the Goods Together.	No change
3	Pg. No. 27	Section I: Instruction to Bidders, 3.29. Penalties / SLAs	Penalty- Delivery Delay in delivery of the equipment. (4 months from LoA)- 1% of the	Penalty- Delivery Delay in delivery of the equipment. (4 months from LoA)- 0.5% of the	The Equipment Capital Cost and Penalty of 1% Per Week is very High. Request you to Kindly Reduce the	No change

233

Sr. No.	RFP Page No	RFP Clause No	Description in RFP	Clarification Sought	Justification	MPCB's response
			equipment value per machine for the delay of each week or part thereof	equipment value per machine for the delay of each week or part thereof	Percentage of the Penalty to 0.5% Per Week	
4	Pg. No. 40	5 Section II: Scope of Work, 5. Scope of Work, 5.2. Detailed Scope of, Insurance	The Successful Bidder at their own cost will insure the equipment for the period of Contract (Five years)	The Successful Bidder at their own cost will insure the equipment for the period of Contract (One year)	We request you to Consider 1 Year Insurance for the Machine as the Equipment will be deployed at Various Locations	No change Clarification: Insurance to be renewed annually.
5.	Pg. No. 19	Section I: Instruction to Bidders, 3.21. Minimum Eligibility Criteria- PreQualification Evaluation PQ 2.	Minimum Eligibility Criteria- PreQualification Criteria- Average Annual Turnover: Minimum Average Annual Turnover (MAAT) for the last three (03) audited financial years (FY2020-FY 2021, 21-22, and FY 2022-23) of the bidder should not be less than INR 6.00 Crores	Minimum Eligibility Criteria- Pre- Qualification Criteria- Average Annual Turnover: Minimum Average Annual Turnover (MAAT) for the last three (03) audited financial years (FY2020-FY 2021, 21-22, and FY 2022-23) of the bidder should not be less than INR 3.00 Crores	We are a partnership firm. Dealing with operation and maintenance of tractor pulled beach cleaning machines in Mumbai at various beaches. Please consider our request regarding the turnover so that we can bid for this tender.	No change

20/12/24  
SO

Email Correspondence  
received

GM, ARAI

RO-BMW

AST

PSO

JD-WPC

JD-APC